



TOWN OF  
**BRECKENRIDGE**

**May 31, 2020**

Department of Finance



# Executive Summary

May 31, 2020

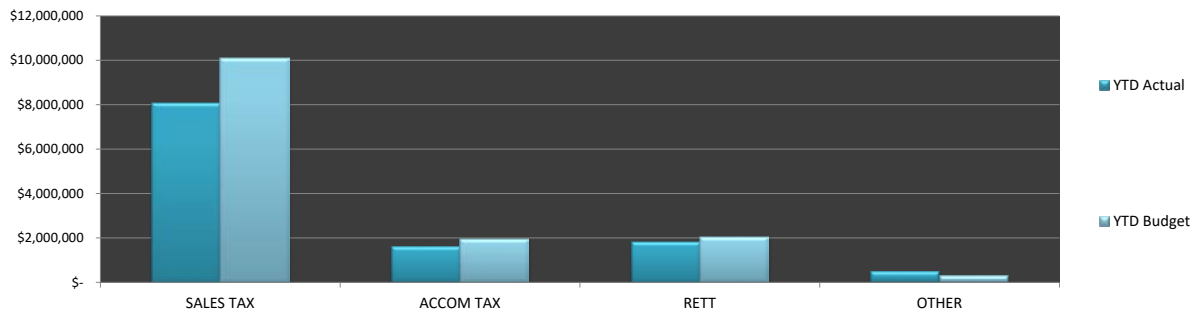
This report covers the first 5 months of 2020. May is largely reflective of April tax collections. The Town was greatly impacted by COVID-19 in April 2020, with the shut-down of many local businesses throughout the month of April.

Overall, we are approximately \$2.5M under 2020 budgeted revenues in the Excise fund. Sales tax is currently \$2M under YTD budget, and \$2M behind prior year. Accommodations tax is \$369k under budget, and \$351k behind last year. Real Estate Transfer Tax is \$243k under budget, and \$1M behind prior year.

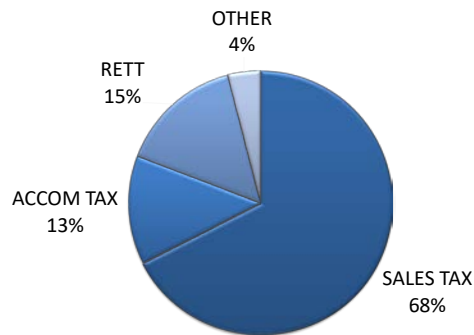
See the Tax Basics section of these financial reports for more detail on the sales, accommodations, and real estate transfer taxes.

Expenditures are generally holding the line, with most General Fund departments tracking slightly below YTD budgeted expense amount (see General Fund Expenditures Summary for details).

**Excise YTD Actual vs. Budget - by Source**



**YTD Actual Revenues - Excise**



	YTD Actual	YTD Budget	% of Budget	Annual Budget	Prior YTD Actual	Prior Annual Actual
SALES TAX	\$ 8,108,557	\$ 10,136,633	80%	\$ 25,345,100	\$ 10,103,621	\$ 25,979,792
ACCOMMODATIONS TAX	1,600,168	1,969,018	81%	3,726,500	1,951,251	3,901,868
REAL ESTATE TRANSFER	1,823,131	2,065,898	88%	5,700,000	2,888,280	7,166,614
OTHER*	482,301	295,866	163%	886,320	299,351	1,158,166
<b>TOTAL</b>	<b>\$ 12,014,157</b>	<b>\$ 14,467,415</b>	<b>83%</b>	<b>\$ 35,657,920</b>	<b>\$ 15,242,504</b>	<b>\$ 38,206,441</b>

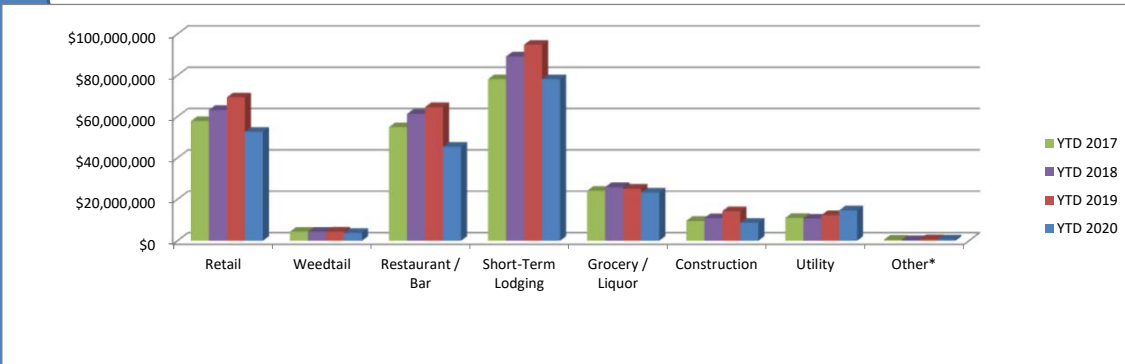
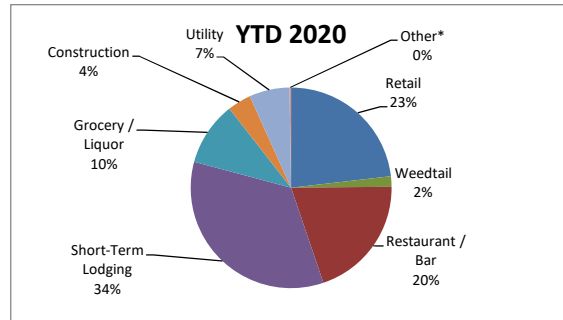
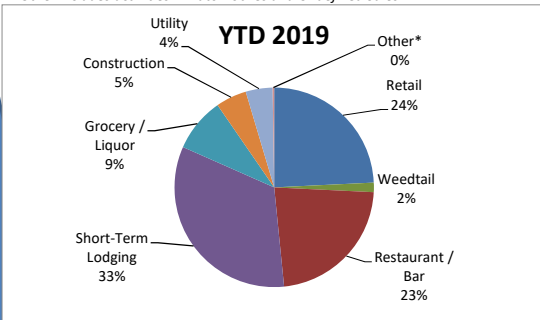
\* Other includes Franchise Fees (Telephone, Public Service and Cable), Nicotine Tax, Cigarette Tax, and Investment Income

## The Tax Basics: April 2020

### Net Taxable Sales by Industry-YTD

Description	YTD 2017	YTD 2018	YTD 2019	2019		2019/2020		2020
				% of Total	YTD 2020	\$ Change	% Change	
Retail	\$57,809,672	\$63,197,954	\$69,329,622	24.26%	\$52,612,001	(\$16,717,621)	-24.11%	23.15%
Weedtail	\$4,366,500	\$4,340,399	\$4,396,796	1.54%	\$3,768,308	(\$628,488)	-14.29%	1.66%
Restaurant / Bar	\$54,875,876	\$61,295,344	\$64,589,315	22.61%	\$45,401,178	(\$19,188,137)	-29.71%	19.98%
Short-Term Lodging	\$78,148,792	\$89,130,085	\$94,837,650	33.19%	\$78,109,324	(\$16,728,326)	-17.64%	34.37%
Grocery / Liquor	\$24,152,281	\$25,900,952	\$25,171,034	8.81%	\$23,345,052	(\$1,825,982)	-7.25%	10.27%
Construction	\$9,597,656	\$10,889,428	\$14,272,403	5.00%	\$8,665,124	(\$5,607,279)	-39.29%	3.81%
Utility	\$11,030,888	\$10,690,514	\$12,345,455	4.32%	\$14,667,992	\$2,322,537	18.81%	6.46%
Other*	\$495,704	\$327,904	\$785,657	0.27%	\$662,684	(\$122,973)	-15.65%	0.29%
<b>Total</b>	<b>\$240,477,368</b>	<b>\$265,772,580</b>	<b>\$285,727,932</b>	<b>100.00%</b>	<b>\$227,231,662</b>	<b>(\$58,496,270)</b>	<b>-20.47%</b>	<b>100.00%</b>

\* Other includes activities in Automobiles and Undefined Sales.



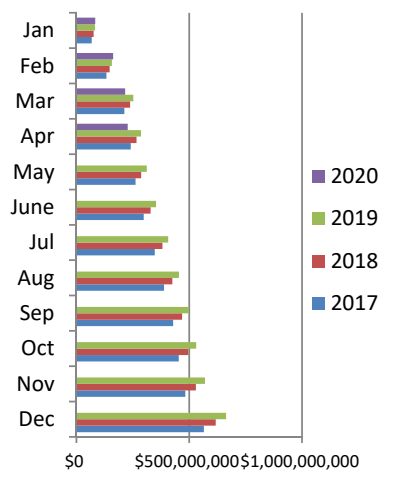
#### New Items of Note:

- For the year, net taxable sales are currently behind 2019 by 20.47%.
- April net taxable sales are currently behind April 2019 by 65.09%. This is due to the COVID-19 Town-Wide business closures that were effective March 16th, 2020.
- For April 2020, there were decreases across all sectors Short Term Lodging (93.25%), Restaurant/Bar (93.17%), Retail (70.32%), Weedtail (45.64%), Construction (28.08%), and Grocery/Liquor (24.62%).
- Distribution of disposable bags experienced a decrease over prior year, the decrease was 84.71%. On March 27th, an executive order went into effect to waive bag fees during the COVID-19 pandemic.

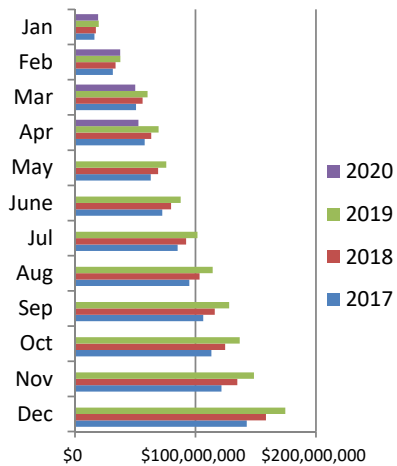
#### Continuing Items of Note:

- In 2014, a new category was added to the Sales by Sector pages for the Weedtail sector. The category encompasses all legal marijuana sales, regardless of medical or recreational designation.
- A section on Disposable Bag Fees was added in 2014.
- A section on Short Term Rentals was added in 2018.
- Taxes collected from the customer by the vendor are remitted to the Town on the 20<sup>th</sup> of the following month.
- Quarterly taxes are reported in the last month of the period. For example, taxes collected in the first quarter of the year (January – March), are included on the report for the period of March.
- Net Taxable Sales are continually updated as late tax returns are submitted to the Town of Breckenridge. Therefore, you may notice slight changes in prior months, in addition to the reporting for the current month.
- "Other" sales relate to returns that have yet to be classified. Much of this category will be reclassified to other sectors as more information becomes available.

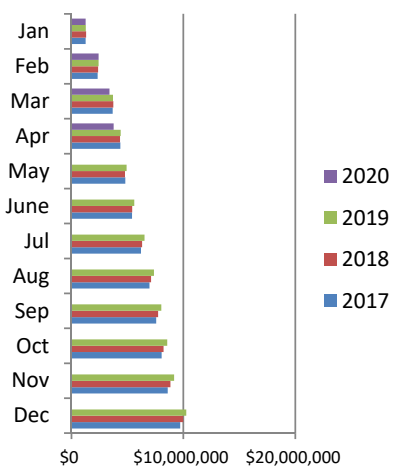
## Net Taxable Sales by Sector-Town of Breckenridge Tax Base



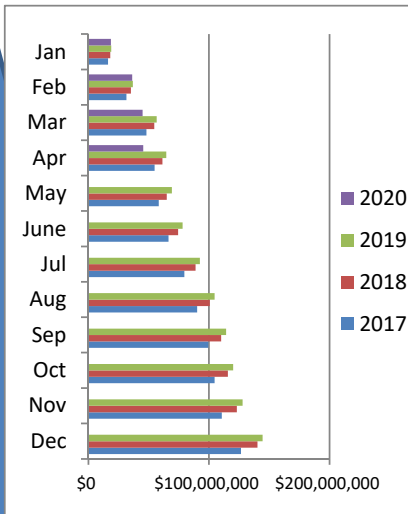
Total Net Taxable Sales					% change
	2017	2018	2019	2020	from PY
Jan	\$67,602,475	\$76,144,986	\$81,398,427	\$83,277,079	2.31%
Feb	\$64,772,287	\$70,319,034	\$75,466,232	\$79,135,089	4.86%
Mar	\$79,469,446	\$91,363,216	\$95,112,403	\$53,036,348	-44.24%
Apr	\$28,633,160	\$27,945,344	\$33,750,869	\$11,783,057	-65.09%
May	\$21,492,032	\$20,570,536	\$25,912,553	\$0	n/a
Jun	\$35,789,125	\$41,931,377	\$40,992,648	\$0	n/a
Jul	\$49,248,840	\$52,292,165	\$53,656,504	\$0	n/a
Aug	\$40,989,760	\$44,375,478	\$47,527,195	\$0	n/a
Sep	\$40,543,665	\$43,422,466	\$44,693,347	\$0	n/a
Oct	\$25,037,316	\$27,217,667	\$31,829,795	\$0	n/a
Nov	\$28,918,556	\$33,740,984	\$39,580,215	\$0	n/a
Dec	\$82,489,348	\$88,010,590	\$93,227,315	\$90	-100.00%
<b>Total</b>	<b>\$564,986,011</b>	<b>\$617,333,844</b>	<b>\$663,147,504</b>	<b>\$227,231,662</b>	



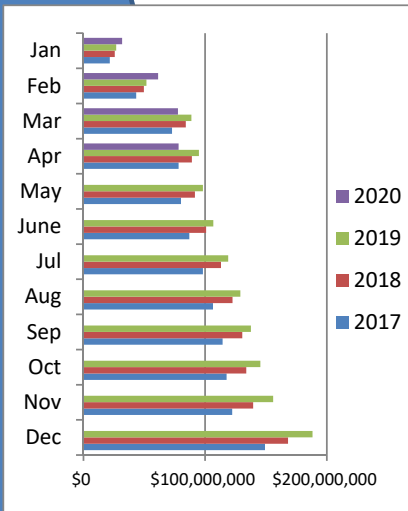
Retail					% change
	2017	2018	2019	2020	from PY
Jan	\$16,115,056	\$17,209,414	\$19,712,457	\$19,079,293	-3.21%
Feb	\$15,250,487	\$16,415,520	\$17,852,583	\$18,344,921	2.76%
Mar	\$19,216,556	\$22,361,529	\$22,604,619	\$12,468,929	-44.84%
Apr	\$7,227,573	\$7,211,490	\$9,159,963	\$2,718,858	-70.32%
May	\$4,961,041	\$5,672,962	\$6,392,006	\$0	n/a
Jun	\$9,637,104	\$10,744,214	\$11,927,740	\$0	n/a
Jul	\$12,770,431	\$12,574,061	\$13,955,154	\$0	n/a
Aug	\$9,676,543	\$11,140,142	\$12,578,851	\$0	n/a
Sep	\$11,574,425	\$12,637,778	\$13,770,949	\$0	n/a
Oct	\$6,688,217	\$8,626,684	\$8,745,930	\$0	n/a
Nov	\$8,427,286	\$10,074,660	\$11,716,664	\$0	n/a
Dec	\$21,006,238	\$23,788,641	\$26,136,968	\$0	n/a
<b>Total</b>	<b>\$142,550,957</b>	<b>\$158,457,095</b>	<b>\$174,553,885</b>	<b>\$52,612,001</b>	



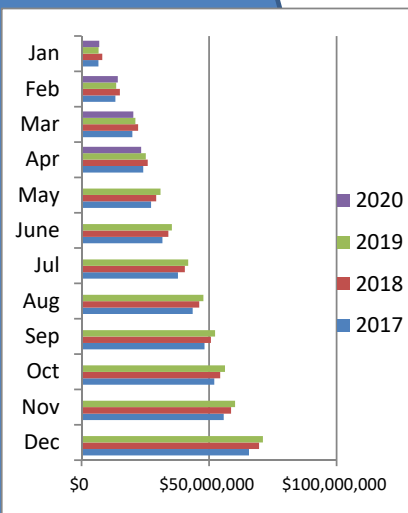
Weedtail					% change
	2017	2018	2019	2020	from PY
Jan	\$1,263,370	\$1,299,492	\$1,278,628	\$1,266,253	-0.97%
Feb	\$1,076,236	\$1,077,296	\$1,143,834	\$1,155,097	0.98%
Mar	\$1,343,407	\$1,360,559	\$1,291,752	\$975,890	-24.45%
Apr	\$683,486	\$603,052	\$682,583	\$371,068	-45.64%
May	\$436,712	\$432,876	\$525,557	\$0	n/a
Jun	\$608,808	\$646,541	\$691,544	\$0	n/a
Jul	\$798,038	\$884,964	\$905,548	\$0	n/a
Aug	\$756,690	\$804,530	\$845,682	\$0	n/a
Sep	\$596,781	\$624,657	\$658,693	\$0	n/a
Oct	\$484,253	\$496,522	\$536,078	\$0	n/a
Nov	\$554,576	\$615,385	\$605,820	\$0	n/a
Dec	\$1,112,445	\$1,131,042	\$1,088,987	\$0	n/a
<b>Total</b>	<b>\$9,714,804</b>	<b>\$9,976,918</b>	<b>\$10,254,704</b>	<b>\$3,768,308</b>	



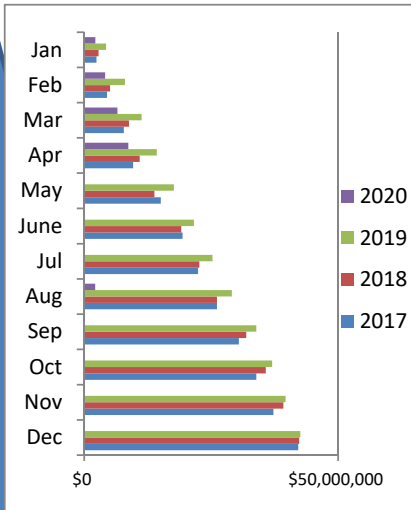
Restaurant / Bar					% change
	2017	2018	2019	2020 from PY	
Jan	\$16,276,306	\$18,113,738	\$18,862,733	\$18,601,981	-1.38%
Feb	\$15,181,858	\$17,105,472	\$17,902,023	\$17,667,598	-1.31%
Mar	\$16,595,811	\$19,308,728	\$19,848,169	\$8,587,052	-56.74%
Apr	\$6,821,901	\$6,767,406	\$7,976,390	\$544,548	-93.17%
May	\$3,448,281	\$3,635,557	\$4,574,924	\$0	n/a
Jun	\$8,089,688	\$9,485,924	\$8,944,958	\$0	n/a
Jul	\$13,124,240	\$14,352,235	\$14,288,581	\$0	n/a
Aug	\$10,631,602	\$11,842,888	\$12,227,112	\$0	n/a
Sep	\$9,211,502	\$9,446,920	\$9,607,131	\$0	n/a
Oct	\$5,227,314	\$5,536,613	\$5,844,363	\$0	n/a
Nov	\$6,000,732	\$7,424,201	\$7,827,028	\$0	n/a
Dec	\$15,895,058	\$17,163,832	\$16,542,804	\$0	n/a
<b>Total</b>	<b>\$126,504,293</b>	<b>\$140,183,514</b>	<b>\$144,446,216</b>	<b>\$45,401,178</b>	



Short-Term Lodging					% change
	2017	2018	2019	2020 from PY	
Jan	\$21,594,876	\$25,677,161	\$26,944,780	\$31,810,708	18.06%
Feb	\$21,775,651	\$23,906,805	\$24,789,164	\$29,465,860	18.87%
Mar	\$29,437,165	\$34,496,724	\$37,021,868	\$16,422,156	-55.64%
Apr	\$5,341,101	\$5,049,394	\$6,081,837	\$410,599	-93.25%
May	\$2,009,505	\$2,465,550	\$3,271,360	\$0	n/a
June	\$6,825,710	\$9,133,071	\$8,600,251	\$0	n/a
Jul	\$11,182,266	\$12,295,670	\$12,255,215	\$0	n/a
Aug	\$8,267,603	\$9,513,481	\$9,982,006	\$0	n/a
Sep	\$7,952,996	\$7,967,829	\$8,728,034	\$0	n/a
Oct	\$3,257,303	\$3,286,586	\$7,653,654	\$0	n/a
Nov	\$4,649,007	\$5,719,696	\$10,633,294	\$0	n/a
Dec	\$26,835,256	\$28,664,916	\$32,350,662	\$0	n/a
<b>Total</b>	<b>\$149,128,440</b>	<b>\$168,176,884</b>	<b>\$188,312,124</b>	<b>\$78,109,324</b>	



Grocery / Liquor					% change
	2017	2018	2019	2020 from PY	
Jan	\$6,608,924	\$8,108,346	\$6,653,945	\$6,922,182	4.03%
Feb	\$6,612,305	\$6,858,048	\$6,918,554	\$7,279,103	5.21%
Mar	\$6,672,292	\$7,172,637	\$7,480,138	\$6,039,336	-19.26%
Apr	\$4,258,760	\$3,761,922	\$4,118,397	\$3,104,430	-24.62%
May	\$3,098,290	\$3,340,611	\$5,753,955	\$0	n/a
June	\$4,439,619	\$4,746,854	\$4,448,586	\$0	n/a
Jul	\$6,059,042	\$6,474,680	\$6,385,747	\$0	n/a
Aug	\$5,817,425	\$5,681,926	\$5,986,763	\$0	n/a
Sep	\$4,621,933	\$4,553,381	\$4,568,142	\$0	n/a
Oct	\$3,807,540	\$3,652,184	\$3,935,787	\$0	n/a
Nov	\$3,726,441	\$4,245,207	\$3,950,006	\$0	n/a
Dec	\$9,924,458	\$11,003,103	\$10,901,776	\$0	n/a
<b>Total</b>	<b>\$65,647,028</b>	<b>\$69,598,900</b>	<b>\$71,101,797</b>	<b>\$23,345,052</b>	

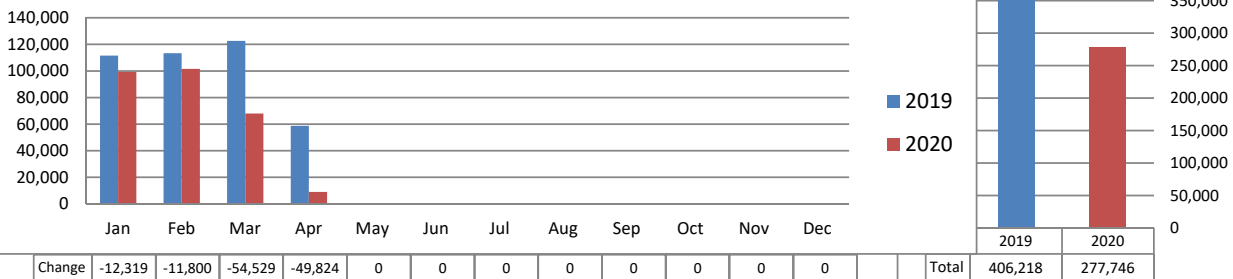


Construction					
	2017	2018	2019	2020	% change from PY
Jan	\$2,379,108	\$2,793,781	\$4,263,101	\$2,162,140	-49.28%
Feb	\$2,078,486	\$2,270,113	\$3,720,154	\$1,932,884	-48.04%
Mar	\$3,323,526	\$3,712,943	\$3,301,054	\$2,421,040	-26.66%
Apr	\$1,816,536	\$2,112,592	\$2,988,095	\$2,149,060	-28.08%
May	\$5,475,408	\$2,891,845	\$3,360,292	\$0	n/a
Jun	\$4,265,128	\$5,308,494	\$3,962,468	\$0	n/a
Jul	\$3,055,565	\$3,567,360	\$3,649,036	\$0	n/a
Aug	\$3,712,040	\$3,456,062	\$3,811,256	\$0	n/a
Sep	\$4,318,183	\$5,764,700	\$4,819,944	\$0	n/a
Oct	\$3,434,986	\$3,869,698	\$3,117,174	\$0	n/a
Nov	\$3,377,030	\$3,463,136	\$2,653,542	\$0	n/a
Dec	\$4,904,716	\$3,107,487	\$2,887,774	\$0	n/a
<b>Total</b>	<b>\$42,140,712</b>	<b>\$42,318,210</b>	<b>\$42,533,888</b>	<b>\$8,665,124</b>	

## Disposable Bag Fees

The Town adopted an ordinance April 9, 2013 (effective October 15, 2013) to discourage the use of disposable bags, achieving a goal of the SustainableBreck Plan. The \$.10 fee applies to most plastic and paper bags given out at retail and grocery stores in Breckenridge. The program is intended to encourage the use of reusable bags and discourage the use of disposable bags, thereby furthering the Town's sustainability efforts. Revenues from the fee are used to provide public information about the program and promote the use of reusable bags.

## # of Disposable Bags Reported by Month



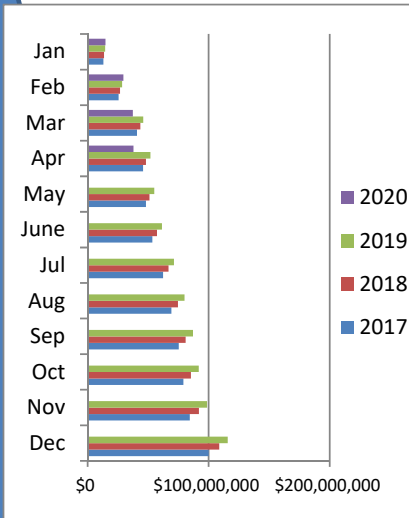
## Bag Fees Remitted by Month

*Net of Retained Percentage\**

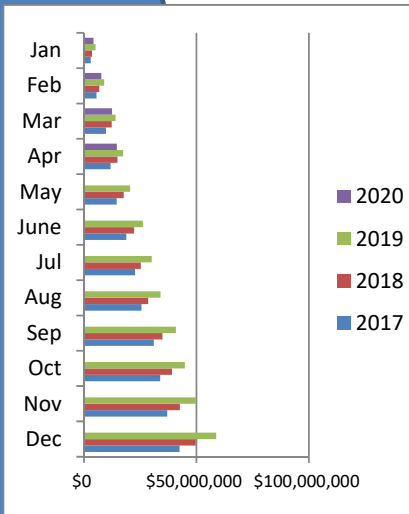


\*Retailers are permitted to retain 50% of the fee (up to a maximum of \$1000/month through October 31, 2014; changing to a maximum of \$100/month beginning November 1, 2014) in order to offset expenses incurred related to the program. The retained percent may be used by the retail store to provide educational information to customers; provide required signage; train staff; alter infrastructure; fee administration; develop/display informational signage; encourage the use of reusable bags or promote recycling of disposable bags; and improve infrastructure to increase disposable bag recycling.

# The Tax Basics: Retail Sales Sector Analysis

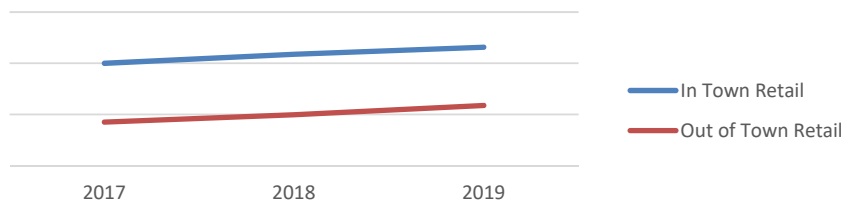


Retail: In-Town					% change
	2017	2018	2019	2020	from PY
Jan	\$13,096,116	\$13,605,184	\$14,542,794	\$14,829,444	1.97%
Feb	\$12,636,631	\$13,199,875	\$13,996,694	\$14,854,683	6.13%
Mar	\$15,085,056	\$16,811,167	\$17,537,004	\$7,722,750	-55.96%
Apr	\$5,099,020	\$4,668,932	\$5,830,752	\$576,000	-90.12%
May	\$2,310,164	\$2,924,905	\$3,269,082	\$0	n/a
Jun	\$5,342,764	\$6,111,383	\$6,258,173	\$0	n/a
Jul	\$8,865,951	\$9,530,914	\$10,024,612	\$0	n/a
Aug	\$6,848,954	\$7,903,296	\$8,652,385	\$0	n/a
Sep	\$6,082,012	\$6,303,509	\$6,975,171	\$0	n/a
Oct	\$3,877,500	\$4,349,427	\$4,729,944	\$0	n/a
Nov	\$5,248,808	\$6,626,993	\$6,905,161	\$0	n/a
Dec	\$15,513,951	\$16,711,142	\$17,015,813	\$0	n/a
<b>Total</b>	<b>\$100,006,926</b>	<b>\$108,746,727</b>	<b>\$115,737,586</b>	<b>\$37,982,878</b>	<b>-67.18%</b>



Retail: Out-of-Town					% change
	2017	2018	2019	2020	from PY
Jan	\$3,018,940	\$3,604,230	\$5,169,663	\$4,249,848	-17.79%
Feb	\$2,613,856	\$3,215,646	\$3,855,889	\$3,490,238	-9.48%
Mar	\$4,131,501	\$5,550,362	\$5,067,615	\$4,746,178	-6.34%
Apr	\$2,128,553	\$2,542,558	\$3,329,210	\$2,142,858	-35.63%
May	\$2,650,877	\$2,748,057	\$3,122,925	\$0	n/a
June	\$4,294,341	\$4,632,831	\$5,669,567	\$0	n/a
July	\$3,904,480	\$3,043,148	\$3,930,542	\$0	n/a
Aug	\$2,827,588	\$3,236,846	\$3,926,466	\$0	n/a
Sep	\$5,492,413	\$6,334,269	\$6,795,778	\$0	n/a
Oct	\$2,810,716	\$4,277,257	\$4,015,987	\$0	n/a
Nov	\$3,178,479	\$3,447,666	\$4,811,503	\$0	n/a
Dec	\$5,492,288	\$7,077,499	\$9,121,155	\$0	n/a
<b>Total</b>	<b>\$42,544,031</b>	<b>\$49,710,368</b>	<b>\$58,816,300</b>	<b>\$14,629,123</b>	<b>-75.13%</b>

## Annual Retail Comparison



### New Items of Note:

- Starting in March 2019, the Finance Department has split the Retail sector into two categories, In-Town Retail sales and Out-of-Town Retail sales. In-Town Retail sales comprise businesses that are in Town limits, the sector had an overall increase of 15.72% in 2019 as compared to 2017. The Out-of-Town Retail Sales had a overall increase in sales of 41.82% for 2019 compared to 2017.

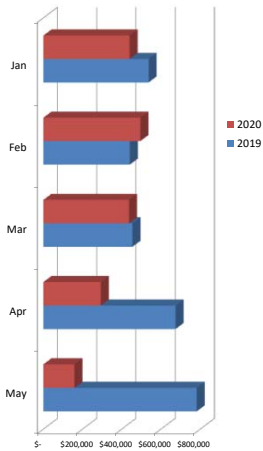
## Real Estate Transfer Tax

### New Items of Note:

- Revenue for the month of May was behind prior year by 79.76%, and behind monthly budget by \$413,841.
- Year to date, revenue is behind prior year by 36.88%, and behind budget by \$240,212.
- Timeshare sales account for the majority of the sales (29.78%), with Single Family Home sales in the second position of highest sales (24.49%) subject to the tax. Condominium sales were in third position with (22.58%) in sales for the year.
- May 2020 churn was 28.15% below May 2019.

### Continuing Items of Note:

- 2020 Real Estate Transfer Tax budget is based upon the monthly distribution for 2018.



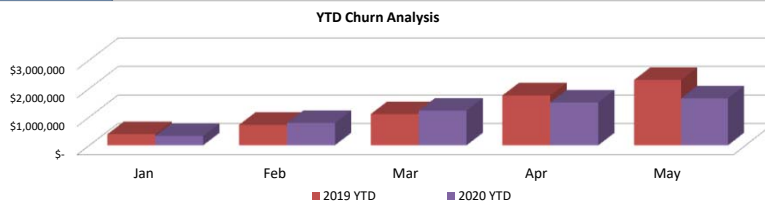
Total RETT						
	2018	2019	2020	% change	2020 budget	+/- Budget
Jan	\$350,102	\$536,802	\$439,913	-18.05%	\$323,732	\$116,181
Feb	\$338,813	\$441,411	\$494,762	12.09%	\$313,293	\$181,469
Mar	\$391,670	\$454,470	\$437,025	-3.84%	\$362,169	\$74,856
Apr	\$532,220	\$674,070	\$293,256	-56.49%	\$492,133	-\$198,877
May	\$618,610	\$781,528	\$158,175	-79.76%	\$572,016	-\$413,841
Jun	\$468,350	\$480,111	\$139,861	-70.87%	\$433,074	-\$293,213
Jul	\$564,797	\$510,302	\$0	n/a	\$522,256	n/a
Aug	\$778,848	\$784,245	\$0	n/a	\$720,185	n/a
Sep	\$398,296	\$684,950	\$0	n/a	\$368,296	n/a
Oct	\$622,750	\$561,093	\$0	n/a	\$575,844	n/a
Nov	\$598,966	\$604,298	\$0	n/a	\$553,851	n/a
Dec	\$500,878	\$653,338	\$0	n/a	\$463,151	n/a
<b>Total</b>	<b>\$6,164,300</b>	<b>\$7,166,618</b>	<b>\$1,962,992</b>		<b>\$5,700,000</b>	

\*June #'s are as of 06/15/2020



by Category					
Description	2019 YTD	2020 YTD	\$ change	% change	% of Total
Commercial	\$ 339,350	\$ 98,776	(240,575)	-70.89%	5.42%
Condominium	527,853	411,684	(116,169)	-22.01%	22.58%
Timeshare	763,972	543,003	(220,969)	-28.92%	29.78%
Single Family	1,013,328	446,554	(566,774)	-55.93%	24.49%
Townhome	188,481	257,165	68,684	36.44%	14.11%
Vacant Land	55,296	65,950	10,654	19.27%	3.62%
<b>Total</b>	<b>\$ 2,888,280</b>	<b>\$ 1,823,131</b>	<b>(1,065,149)</b>	<b>-36.88%</b>	<b>100.00%</b>

\* YTD as of May 31st



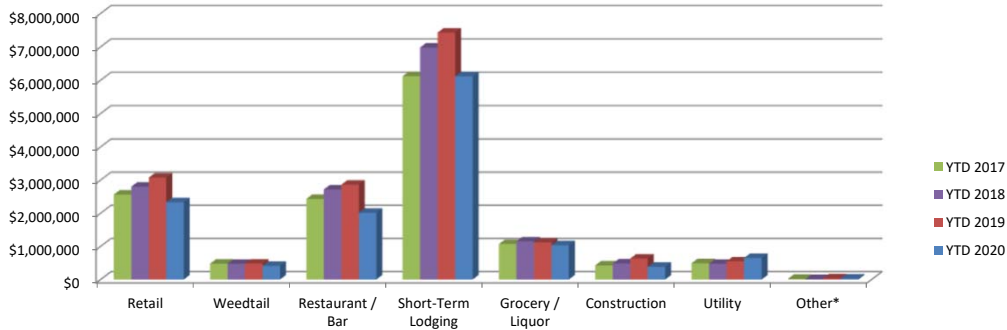
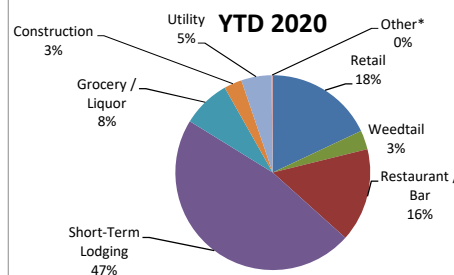
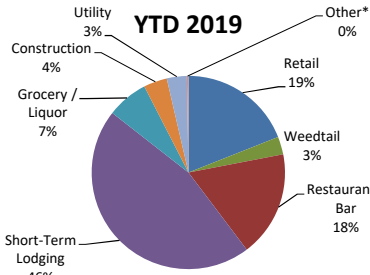


## TAXES DUE - SALES, ACCOMMODATIONS, AND MARIJUANA TAXES

### Tax Due by Industry-YTD

Description	YTD 2017	YTD 2018	YTD 2019	2019		2019/2020		2020
				% of Total	YTD 2020	\$ Change	% Change	% of Total
Retail	\$2,560,968	\$2,799,669	\$3,071,302	19.00%	\$2,330,712	(\$740,591)	-24.11%	17.97%
Weedtail	\$477,258	\$474,406	\$480,570	2.97%	\$411,876	(\$68,694)	-14.29%	3.18%
Restaurant / Bar	\$2,431,001	\$2,715,384	\$2,861,307	17.70%	\$2,011,272	(\$850,034)	-29.71%	15.51%
Short-Term Lodging	\$6,119,050	\$6,978,886	\$7,425,788	45.93%	\$6,115,960	(\$1,309,828)	-17.64%	47.17%
Grocery / Liquor	\$1,069,946	\$1,147,412	\$1,115,077	6.90%	\$1,034,186	(\$80,891)	-7.25%	7.98%
Construction	\$425,176	\$482,402	\$632,267	3.91%	\$383,865	(\$248,402)	-39.29%	2.96%
Utility	\$488,668	\$473,590	\$546,904	3.38%	\$649,792	\$102,888	18.81%	5.01%
Other*	\$21,960	\$14,526	\$34,805	0.22%	\$29,357	(\$5,448)	-15.65%	0.23%
<b>Total</b>	<b>\$13,594,029</b>	<b>\$15,086,274</b>	<b>\$16,168,019</b>	<b>100.00%</b>	<b>\$12,967,020</b>	<b>(\$3,201,000)</b>	<b>-19.80%</b>	<b>100.00%</b>

\* Other includes activities in Automobiles and Undefined Sales.



#### Items of Note:

- The general sales tax rate includes the 2.5% Town sales tax + 1.93% County sales tax distributed to the Town.
- The Short -Term Lodging sector includes an additional 3.4% accommodation tax.
- Weedtail includes an additional 5% marijuana tax (recreational and medical). The 1.5% distribution from the State is also included in this category. While the State distribution is only due on recreational sales, the majority of weedtail sales are recreational and the distribution has been applied to the entire sector.
- Report assumptions include: applying tax specific to a sector to the entire sector, as well as assuming the same tax base across the State, County, and Town taxes due. As a result, the numbers indicated above are a rough picture of taxes due to the Town and not an exact representation. Additionally, the data is representative of taxes due to the Town and not necessarily taxes collected year to date.

# General Fund Revenues Summary

May 31, 2020

These next two pages report on 2020 year-to-date financials for the General Fund. This area contains most "Government Services," such as public works, police, community development, planning, recreation, facilities, and administrative functions.

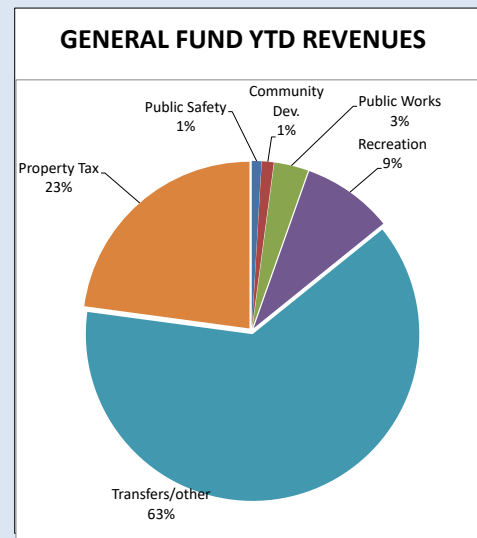
**General Fund Revenue:** At the end of May, the Town's General Fund was at 91% of YTD budget (\$9.7M actual vs. \$10.7M budgeted).

Property tax is under budget due to the timing of collections. This is expected to even out throughout the year.

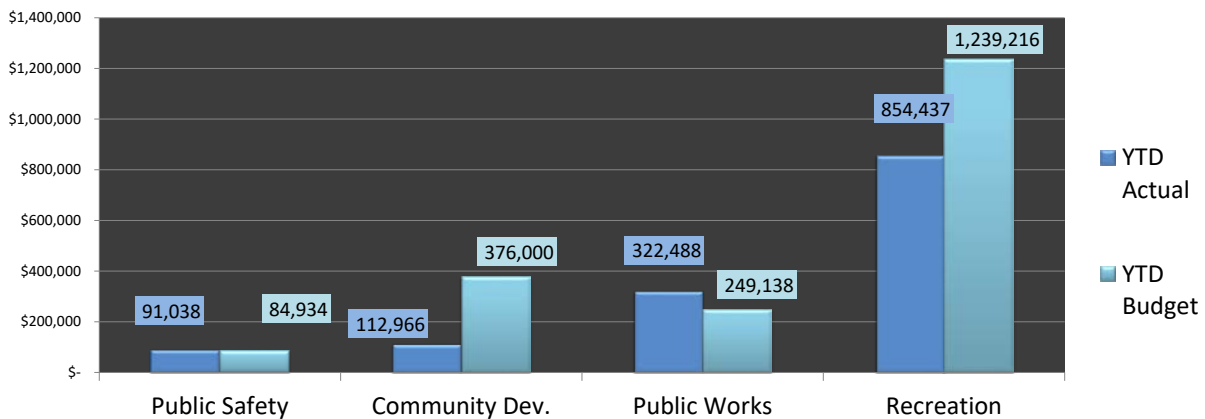
Community Development is under budget due to building permit & plan check fees being under budget. This is likely most attributable to a slow down in new permits related to COVID-19.

Public Works was over budget due to insurance recoveries. This revenue also has related expenses.

Recreation fell behind budget across the board attributable to the COVID-19 closure.



Gen. Fund YTD Revenue Act vs. Bud - by Program



## General Fund Expenditures Summary

May 31, 2020

The General Fund as of May 31, 2020 was at 106% of budgeted expense (\$10.4M actual vs. \$9.8M budgeted). The below graphs represent the cost of providing the services contained in this fund (Public Safety, Recreation, Public Works, Community Development, and Administration).

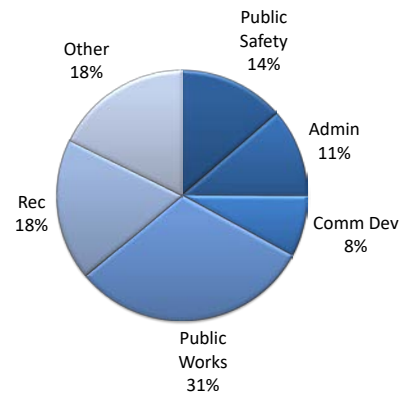
### **Variance Explanations:**

The main factor in departmental variances is the timing of 2020 expenses, versus the monthly 2018 actual expenses that the budget distribution is based upon. This variance will even itself out throughout the year and is most visible in smaller departments, such as Administration & Community Development. An example in Community Development is the timing of High Country Conservation expenses that exceeded YTD budget, but not the annual budget; this will even out later in the year.

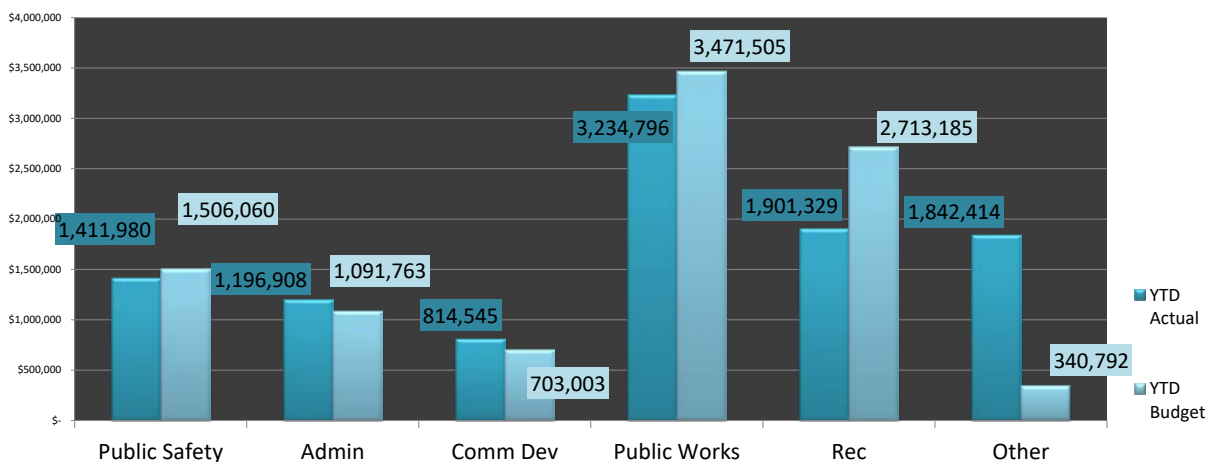
The "Other" category includes \$600k provided in relation to COVID relief to employees through the FIRC and \$900k directly to local businesses for rent relief.

**Without this expense (not yet included in the budget), General Fund expenditures are 91% of the YTD budget.**

**YTD Actual Expenses**



**Gen. Fund YTD Expenditures Act. vs. Bud. - by Program**



## Combined Statement of Revenues and Expenditures All Funds May 31, 2020

REVENUE	YTD Actual	YTD Budget	% of YTD Bud.	Annual Bud.
<b>General Governmental</b>				
1 Gen/Excise/MMJ/Child Cr/Spec Prj/P&T	\$ 18,629,687	\$ 20,631,073	90%	\$ 103,292,281
2 Special Revenue	3,755,733	6,303,978	60%	14,890,136
3 Internal Service	3,736,957	3,710,260	101%	9,484,572
<b>4 Subtotal General Governmental</b>	<b>\$ 26,122,377</b>	<b>\$ 30,645,311</b>	<b>85%</b>	<b>\$ 127,666,989</b>
5 Capital Projects	201,515	16,559	1217%	10,210,260
<b>Enterprise Funds</b>				
6 Utility Fund	1,756,575	2,610,910	67%	12,779,037
7 Golf	98,175	230,459	43%	2,660,636
8 Cemetery	2,600	4,022	65%	15,900
<b>9 Subtotal Enterprise Funds</b>	<b>\$ 1,857,350</b>	<b>\$ 2,845,391</b>	<b>65%</b>	<b>\$ 15,455,573</b>
<b>10 TOTAL REVENUE</b>	<b>28,181,242</b>	<b>33,507,261</b>	<b>84%</b>	<b>153,332,822</b>
11 Internal Transfers	11,601,877	11,719,068	99%	48,821,982
<b>12 TOTAL REVENUE incl. x-fers</b>	<b>\$ 39,783,119</b>	<b>\$ 45,226,329</b>	<b>88%</b>	<b>\$ 202,154,804</b>
<b>EXPENDITURES</b>				
	YTD Actual	YTD Budget	% of Bud.	Annual Bud.
<b>General Governmental</b>				
1 Gen/Excise/MMJ/Child Cr/Spec Prj/P&T	\$ 13,875,570	\$ 13,240,075	105%	\$ 35,245,017
2 Special Revenue	2,912,983	3,136,869	93%	8,701,644
3 Internal Service	1,955,882	3,705,510	53%	9,389,465
<b>4 Subtotal General Governmental</b>	<b>\$ 18,744,436</b>	<b>\$ 20,082,454</b>	<b>93%</b>	<b>\$ 53,336,126</b>
5 Capital Projects	5,196,567	55,565,186	9%	55,565,186
<b>Enterprise Funds</b>				
6 Utility Fund	5,912,723	2,809,458	210%	9,995,990
7 Golf	580,143	662,433	88%	2,467,853
8 Cemetery	12,500	0	n/a	20,000
<b>9 Subtotal Enterprise Funds</b>	<b>\$ 6,505,366</b>	<b>\$ 3,471,891</b>	<b>187%</b>	<b>\$ 12,483,843</b>
<b>10 TOTAL EXPENDITURES</b>	<b>30,446,368</b>	<b>79,119,531</b>	<b>38%</b>	<b>121,385,155</b>
11 Internal Transfers	11,601,877	11,719,068	99%	48,821,982
<b>12 TOTAL EXPENDITURES incl. x-fers</b>	<b>\$ 42,048,246</b>	<b>\$ 90,838,599</b>	<b>46%</b>	<b>\$ 170,207,137</b>
<b>13 TOTAL REVENUE less EXPEND.</b>	<b>\$ (2,265,126)</b>	<b>\$ (45,612,270)</b>	<b>N/A</b>	<b>\$ 31,947,667</b>

**General Governmental Funds** - General, Excise, Special Projects, Marijuana, Child Care and Parking and Transportation  
**Special Revenue Funds** - Marketing, Affordable Housing, Open Space, and Conservation Trust  
**Internal Service Funds** - Garage, Information Technology (IT), Facilities, and Health Benefits

## ALL FUNDS REPORT

May 31, 2020

The YTD breakdown of the revenue/expenses variances is as follows:

### Governmental Funds:

#### General Fund:

- Revenue:
  - Under budget by \$833k. Please see General Fund Revenue page for more detail.
- Expense:
  - Over budget by \$576k. See General Fund Expense page of this report for more details.

#### Excise Fund:

- Revenue:
  - Under budget by \$2.5M - see Executive Summary or Tax Basics for more information.

#### Special Revenue:

- Revenue:
  - Housing sales tax is down due to a delayed monthly sales tax payment.
  - Sales and accommodations taxes are down due to COVID-19 related declines for Marketing, Housing, and Open Space Funds.
- Expense:
  - Housing expenses are over YTD budget due to timing of expenses related to buy-down units. This will even out over the year.

#### Capital Fund:

- Revenue:
  - Ahead of budget mostly due to "Meet Me Center" reimbursement from Summit County, related to broadband.
  - The Combined Statement does not include transfers (appx. \$61.8M).
- Expense:
  - Under budget due to the timing of projects. The annual budget is assigned to January, although projects will occur throughout the year.

### Enterprise Funds:

#### Utility:

- Revenue:
  - Plant Investment Fees are below budget.
- Expense:
  - Over 2020 budget due to timing of new water plant related expenses. However, this spending authority continues from the prior year and expenses are still below the appropriated amount.

#### Golf:

- Revenue:
  - Resident Card sales are below budget.

### Internal Service Funds:

- Expense:
  - Under budget due to timing of garage, IT, and facility projects, in addition to health insurance claims for the year. This may even out as the year progresses.

### Fund Descriptions:

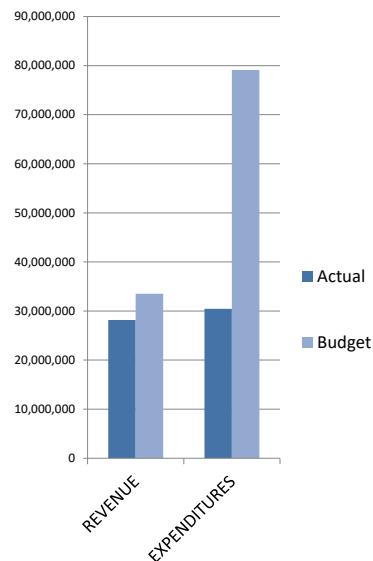
General Governmental - General, Excise, Capital, Special Projects, Child Care, Marijuana, and Parking and Transportation

Special Revenue Funds - Marketing, Affordable Housing, Open Space, and Conservation Trust

Enterprise Funds: Golf, Utility, Cemetery

Internal Service Funds - Garage, Information Technology (IT), and Facilities

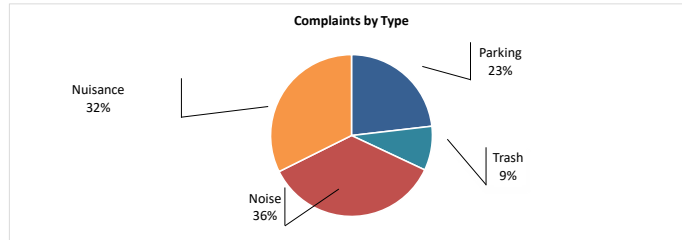
YTD Actual Revenues and Expenditures vs. Budget



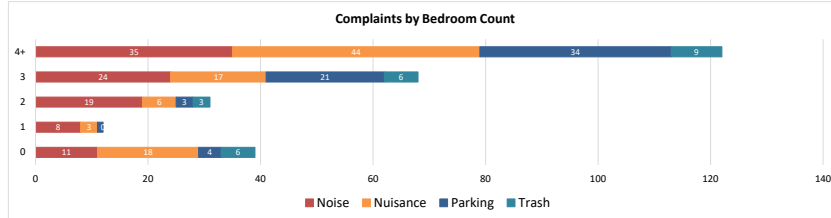
The Short Term Rental Basics

Complaint Type	2019				2020			Total Calls	Percentage
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Quarter 1	Apr-20	May-20		
Parking	17	6	15	8	16	1	0	63	23%
Trash	7	4	3	5	3	0	2	24	9%
Noise	25	6	29	11	22	1	3	97	36%
Nuisance	10	6	6	5	16	29	16	88	32%
<b>Total</b>	<b>59</b>	<b>22</b>	<b>53</b>	<b>29</b>	<b>57</b>	<b>31</b>	<b>21</b>	<b>272</b>	<b>100%</b>

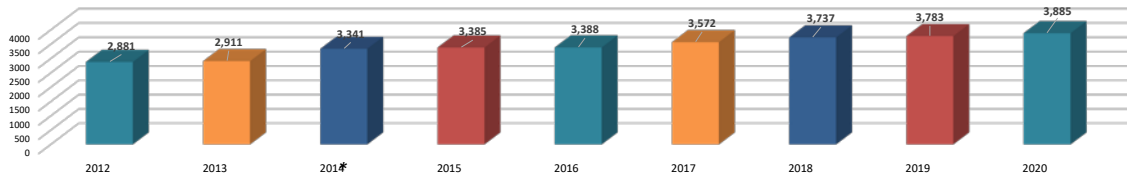
\* "Nuisance" includes complaints not concerning Parking, Trash, or Noise.



Please note, of the 21 complaints in May 2020, 16 were for "Nuisance" calls concerning the STR Ban in Summit County

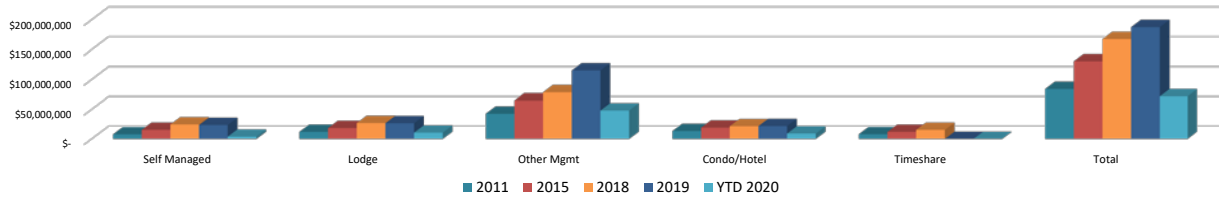


Number of Short Term Rental Licenses by Year



\* In 2014, a change in licensing of timeshares changed causing a spike.

Taxable Sales by Mgmt Type



New Items of Note:

- VRBO will begin collecting and remitting Breckenridge sales and accommodations tax for hosts on January 1, 2020.
- Annual renewal billing occurred in November 2019.
- STR sent email communication to all STR License holders and property managers in March concerning the extended STR moratorium in the county through April 30, 2020; we sent out an updated communication regarding the extended order through May 31, 2020. Finally, correspondence was sent, and the website updated, stating the STR ban was lifted as of June 1, 2020. Any STR complaints that involved possible violations of the order have been coordinated with Chief Baird and Assistant Chief Gress.

Continuing Items of Note:

- Airbnb will begin collecting and remitting Breckenridge sales and accommodations tax for hosts on October 1, 2019.
- Airbnb sales fall into all management categories.
- Certain timeshares, such as Wyndham, Woods Manor, French Corner, and French Ridge, are filed on consolidated returns under Other Management Companies.
- Total active licenses fluctuates throughout the year. We use the number of active licenses on January 1 to determine annual number of licenses.
- STR Helper Hotline began accepting calls on January 1, 2019.
- The number to lodge a complaint is (970)-368-2044.
- This report will be provided to Town Council on a monthly basis.

